

FluidTEK

LEADERS IN GREEN SOLUTIONS

JOHNSON BARROW

www.jbarrow.com

FLUIDTEK

www.fluid-tek.com
2203 23rd Ave South
Seattle, WA 98144

Ph (206) 826-3174
Fax (206) 284-7836

John Junk
Dir. of Business Dev.
john@fluid-tek.com
(206) 755-5537 cell

Angela Lambert
Sales & Marketing
angelal@fluid-tek.com
(206) 826-3174
(206) 856-6101 cell

Randy Rhead
Field Service Manager/
Water Treatment Specialist
randyr@fluid-tek.com
Cell (206) 552-1334

FLUIDTEK BENEFITS

Any Tower Model—

Replacement Units

**On-Call Service
Center**

**No Service Issue too Big
or Small**

**Stocked Shops Mean
Less Downtime**

**Competitive Prices &
Free Evaluations**

We Service all Models

FluidTEK

A DIVISION OF JOHNSON BARROW, INC.

Who We Are

FluidTEK is a manufacturer's representative based in Seattle since 1963.

A general contractor specializing in Cooling Towers, Fluid Coolers and related equipment, our engineering and sales team has over 200 years combined experience in the HVAC Market.

We specialize in the installation, upgrade, painting, repair, and refurbishment of evaporative cooling equipment, including our competitors' products. Our servicemen are factory trained, and have a tremendous amount of experience. These attributes allow us to offer you expert service, factory support, and very competitive prices.

FluidTEK is the exclusive representative for Evapco in

Washington state, and the only Evapco-Factory Authorized "MR. GOOD TOWER" service center in Washington.

FluidTEK offers both chemical and non-chemical water treatment services.

FluidTEK is a provider of "Pulse Pure" from EVAPCO — a unique "non-chemical" water treatment solution.



<http://www.evapco.com/pulse-video.asp>

Pulse~Pure is an LEED certified sustainable technology. Energy and water savings on towers using Pulse~Pure are substantial! Chemical costs are eliminated and thus provide the user a safer environment for tenants, work-

ers and the environment.

FluidTEK also provides conventional chemical treatment solutions for you. FluidTEK is a provider of the Puroflux Filtration line of Cyclone and Sand Filter Systems.



FluidTEK will install and service the right filtration system for your application.

We also install Sump Sweeper Systems to new or existing equipment which keep tower water clean. That means less tower maintenance, lower treatment costs, and reduced biological activity in your equipment.

The FluidTEK Benefits

We provide total replacement units and parts for BAC, Marley products, and all Evapco models. FluidTEK does more work on BAC (Baltimore Air Coil) towers than any other.

Our Mr. GoodTower Service Center is available to assist you for any service related issue. Fully

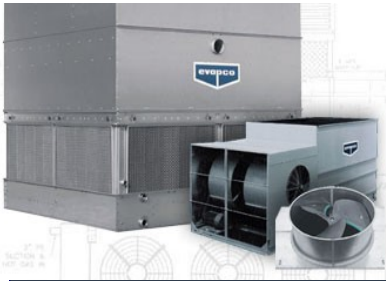
trained personnel with multi-trade backgrounds will conduct service calls and repair mechanical and electrical issues that will get your equipment back "online" quickly.

Our local shop stocks many common parts required for basic tower operations.

We will service any brand of filtration equipment, filter media replacement and repairs.

FluidTEK will visit any site to conduct free full evaluations of cooling equipment.





Successful Projects & Ongoing Service

Kent and Clover Park Schools
Seattle School District
Highline Community College
University of Washington
US Postal Services
Washington Athletic Club
Microsoft
Russell Investments
Dexter Horton Building
Evergreen Hospital
Swedish Hospital
Group Health Hospital
Harborview Hospital
Dendreon Cancer Research Center
Fred Hutchinson Cancer Research
Bellevue City Hall
Qwest
Hines Properties-Seattle
Clise Properties
Integrated Real Estate services
CBRE—Bellevue Suburban
The Boeing Company
Seattle Municipal Building
Starbucks
Good SAM Hospital
Ask.com
MSN
GSA and GA Projects
Columbia Tower Equity Office
KIRO TV
Vance Corporation
Department of Labor and Industries
City of Seattle
NOAA
US Federal Court House
CF Industries

We have many other clients, including major Mechanical firms in the area.

We will conduct an in-depth review of existing equipment on any tower or fluid cooler and write a report of any issues. In the report we can provide pricing for all parts, and list current needs and any recommendations to extend the life of the equipment.

There are also many upgrades that can be conducted on existing equipment which can increase efficiency, reduce maintenance, and even add capacity to current equipment. We typically will list these potential upgrade packages as part of your evaluation report.

Tower Coatings—About the Evapliner Product

Extend the Life of your current equipment! Evapco has undergone several years of intensive research to find the best coating product for cooling tower refurbishment. This product can seal almost any tower leak issue. It is used extensively to coat the water basins of cooling towers and condensers. It is also used on interior sidewalls and any other metal surface areas, including water distribution basins.

Other uses include sealing leaks in duct work, air handlers and other hard to seal applications including concrete waterproofing.

To insure that all applications are done properly, Evapliner product is only available to other metal surface areas, Evapco - Mr. GoodTower

Service Centers. Metal preparations are critical prior to the application of the adhesion promoter, multi-part mixing, and then final coating process.

This product provides an excellent solution for any tower with leak issues, including seams.

Control System Upgrades and Retrofits

FluidTEK is your provider for CERUS control systems for all cooling towers. We are your single source for design, installation and start-up of any tower control system requirement. We specialize in retrofitting existing equipment. We support new installations across the Northwest and have been installation subs during many projects.



We also repair and upgrade Air Handlers, Fan Systems, and Air Filtration.

Please take a moment to review our website to see more of what we can do for you!

www.fluid-tek.com